National Testing Agency

Question Paper Name:	Personality Development 10th November 2019 Shift 2
Subject Name:	Personality Development
Creation Date:	2019-11-10 18:07:00
Duration:	180
Total Marks:	100
Display Marks:	Yes

Personality Development

Group Number :	1
Group Id :	709597317
Group Maximum Duration :	0
Group Minimum Duration :	120
Revisit allowed for view? :	No
Revisit allowed for edit? :	No
Break time:	0
Group Marks:	100

Personality Development

Section Id :	709597406
Section Number :	1
Section type :	Online
Mandatory or Optional:	Mandatory
Number of Questions:	100
Number of Questions to be attempted:	100
Section Marks:	100
Display Number Panel:	Yes
Group All Questions:	No

Sub-Section Number:	1
Sub-Section Id:	709597510
Question Shuffling Allowed :	Yes

Question Number : 1 Question Id : 70959728897 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

The word 'personality' derived from Latin term 'persona' is used to denote _____worn by actors in ancient Greek and Roman theatre.

1. Mars
2. Mask
3. Mass
4. Macks

Question Number : 2 Question Id : 70959728898 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Being curious, original, intellectual, creative and open to new ideas represents _____trait

1. Openness
2. Conscientiousness
3. Extraversion
4. Agreeableness

Question Number : 3 Question Id : 70959728899 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

When people say "I pay attention to details." "I like to follow schedule." "I would break the record this time," they represent _____ trait of personality

1. Extraversion
2. Conscientiousness
3. Neuroticism
4. Agreeableness

Question Number : 4 Question Id : 70959728900 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

When people say "I talk to a lot of different people at parties," "I like to start conversation with unknown person," they represent _____ trait of personality

1. Neuroticism
2. Agreeableness
3. Extraversion
4. Conscientiousness

Question Number : 5 Question Id : 70959728901 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Personality continues to evolve throughout life, even though much depends on inborn _____ and early experiences.

1. Traits
2. Trails
3. Trave
4. Tramp

Question Number : 6 Question Id : 70959728902 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____is the combination of mental, physical and emotional traits of a person.

1. Encouragement
2. Temperament
3. Embarrassment
4. Reinforcement

Question Number : 7 Question Id : 70959728903 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

If temperament represents nature of a person then environmental factors would be called as_____

1. Carers
2. Hirers
3. Curers
4. Nurturers

Question Number : 8 Question Id : 70959728904 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Culture develops _____ in the society.

1. Religious norms
2. Routine matters
3. Behavioural norms
4. Attitudinal norms

Question Number : 9 Question Id : 70959728905 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____is the process of acquiring, selecting, organizing, and interpreting sensory information.

1. Introreception
2. Perception
3. Accumulation
4. Photoreception

Question Number : 10 Question Id : 70959728906 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ process is a sequence of steps that begins with the collecting sensory data from the environment and leading us to perception and appropriate response.

1. Perceptual
2. Conceptual
3. Contextual
4. Concentual

Question Number : 11 Question Id : 70959728907 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Perceptual process overcomes the _____

1. Behavioural process
2. Sensation process
3. Individual process
4. Thinking process

Question Number : 12 Question Id : 70959728908 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Perception process is _____

1. A continuous process
2. A visible process
3. An effective process
4. Time-taking process

Question Number : 13 Question Id : 70959728909 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

If we visit any market place, we will not pay attention to all of the thingswe see the above sentence is example of _____

1. Perceptual Constancy
2. Perceptual context
3. Perceptual defense
4. Perceptual selection

Question Number : 14 Question Id : 70959728910 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

The _____ creates perceptual wall or barricade against unwanted stimuli.

1. Perceptual selectivity
2. Figure ground
3. Perceptual defense
4. Perceptual grouping

Question Number : 15 Question Id : 70959728911 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Our _____ receive the stimuli from environment.

1. Hands
2. Ears
3. Sensory organs
4. Eyes

Question Number : 16 Question Id : 70959728912 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Proximity means _____

1. Nearness
2. Commonness
3. Novelty
4. Closeness

Question Number : 17 Question Id : 70959728913 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ is the first theorist who tried to divide personalities by traits

1. Socrates
2. Hippocrates
3. Aristotle
4. Pythagoras

Question Number : 18 Question Id : 70959728914 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

According to Erikson's eight stages of life, the child needs a free choice to experience _____ in the stage of Early childhood

1. Openness
2. Extraversion
3. Neuroticism
4. Autonomy

Question Number : 19 Question Id : 70959728915 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Waking up early in the morning is a good habit because_____

1. You can see different birds in the early morning
2. You can see the sunrise
3. Your mind is clear and you can concentrate.
4. You can breath well in early morning

Question Number : 20 Question Id : 70959728916 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Habit is a simple form of_____

1. Learning
2. Writing
3. Reading
4. Listening

Question Number : 21 Question Id : 70959728917 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ refers to a tendency to prefer the world inside oneself.

1. Insight
2. Introversion
3. Extroversion
4. Vision

Question Number : 22 Question Id : 70959728918 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ traits play the role of building blocks of everyone's personality.

1. Secondary
2. Cardinal
3. Central
4. Source

Question Number : 23 Question Id : 70959728919 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

The author of the book Seven Habits of Highly Effective People is _____.

1. Vince Lombardi
2. William Thackeray
3. Stephen Covey
4. Sean Covey

Question Number : 24 Question Id : 70959728920 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

The ability to _____ emotions effectively is a key part of emotional intelligence.

1. Manage
2. Watch
3. Conceal
4. Control

Question Number : 25 Question Id : 70959728921 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

The only component of personality that is present from birth is the _____

1. Ego
2. Superego
3. Id
4. Psyche

Question Number : 26 Question Id : 70959728922 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Education to life is acquired through _____.

1. Primary school
2. Higher education
3. Sports clubs
4. Life experiences

Question Number : 27 Question Id : 70959728923 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Self-assessment is _____ evaluation of skills and inventories possessed by the person.

1. Individual
2. Group
3. Peers
4. Organization

Question Number : 28 Question Id : 70959728924 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

The literal meaning of 'Introspection' is looking _____ .

1. Inward
2. Upward
3. Outward
4. Everywhere

Question Number : 29 Question Id : 70959728925 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

The word 'introspection' is derived from two Latin words. 'Intro' means within and 'spect' means _____

1. Peep
2. Look
3. Laugh
4. Cry

Question Number : 30 Question Id : 70959728926 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

The ego operates on the principle of _____

1. Reality
2. Objectivity
3. Subjectivity
4. Longevity

Question Number : 31 Question Id : 70959728927 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ is the biological force that makes us move.

1. Movement
2. Action
3. Motivation
4. Affiliation

Question Number : 32 Question Id : 70959728928 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Needs give rise to _____.

1. Behavior
2. Tension
3. Satisfaction
4. Action

Question Number : 33 Question Id : 70959728929 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ include Curiosity, Manipulation, Activity and Affection.

1. General motives
2. Primary needs
3. Secondary motives
4. Growth needs

Question Number : 34 Question Id : 70959728930 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

We can note and study the patterns of our _____ through Introspection.

1. Readings and writings
2. Past experiences
3. Acts and deeds
4. Looks and expressions

Question Number : 35 Question Id : 70959728931 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Self- development is a _____ growth of the 'Self'.

1. Material
2. Intellectual
3. Spiritual
4. Mental

Question Number : 36 Question Id : 70959728932 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

According to Freud, personality is composed of _____ elements

1. Two
2. Three
3. Four
4. Five

Question Number : 37 Question Id : 70959728933 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ represents a graphical technique for visualizing connections between ideas or pieces of information.

1. Competency mapping
2. Mind mapping
3. 360 degree assessment
4. Brain storming

Question Number : 38 Question Id : 70959728934 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Persons which have the best combination of both attitudes that is extravert and introvert are called as_____

1. Ambivert
2. Obvert
3. Revert
4. Covert

Question Number : 39 Question Id : 70959728935 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ is a judgment of oneself as well as an attitude towards the 'Self'.

1. Self-esteem
2. Motivation
3. Identity
4. Esteem

Question Number : 40 Question Id : 70959728936 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Esteem need lies on the _____ rank of the ladder called hierarchy of needs theory.

1. First
2. Second
3. Third
4. Fourth

Question Number : 41 Question Id : 70959728937 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ is a technique that directly represents the mental image and we can get the meaning in one step.

1. Text map
2. Mind Map
3. Word Map
4. Brain storming

Question Number : 42 Question Id : 70959728938 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ can be called a simple technique for drawing information in diagrams.

1. Designing
2. Animation
3. Crafting
4. Mind mapping

Question Number : 43 Question Id : 70959728939 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Introvert people are more happy living _____ and being by themselves.

1. Alone
2. In group
3. In mob
4. With team

Question Number : 44 Question Id : 70959728940 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ added the fourth relationship as Judging (J) or Perceiving (P) to Carl Jung's personality types.

1. Keith Davis
2. Elton Mayo
3. Sigmund Freud
4. Myers and Briggs

Question Number : 45 Question Id : 70959728941 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ is not demanded by the employer at prima-facie level?

1. Visionary skills
2. Communication skills
3. Strong work ethic
4. Teamwork skills

Question Number : 46 Question Id : 70959728942 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ creates the message in the process of communication

1. Source
2. Receiver
3. Feedback
4. Noise

Question Number : 47 Question Id : 70959728943 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

ESTPs are called _____.

1. Doers
2. Performers
3. Managers
4. Shirkers

Question Number : 48 Question Id : 70959728944 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

We collect and store all information in form of _____.

1. Images
2. Words
3. Text
4. Passage

Question Number : 49 Question Id : 70959728945 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Assertiveness is _____.

1. Aggressiveness
2. Cowardice
3. Positive expression of our needs
4. Boldness

Question Number : 50 Question Id : 70959728946 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Moving in new line of business is _____ type of decision is this

1. Strategic
2. Operational
3. Tactical
4. Political

Question Number : 51 Question Id : 70959728947 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Programmed decisions are made in response to_____

1. Recurring organizational problems
2. Chronic organizational problems
3. Exceptional organizational problems
4. Un-solvable organizational problems

Question Number : 52 Question Id : 70959728948 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

The ideal way to resolve conflicts is satisfying maximum number of _____ and sacrificing minimum.

1. People
2. Problems
3. Impulses
4. Feelings

Question Number : 53 Question Id : 70959728949 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

The conflict within ourselves is called _____ conflict.

1. Inter-personal
2. Intra-personal
3. Inter-group
4. Intra-group

Question Number : 54 Question Id : 70959728950 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Work ethics is a _____, based on hard work and diligence.

1. System
2. Value
3. Trait
4. Skill

Question Number : 55 Question Id : 70959728951 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Decision making skill requires _____ of mind and constant vigilance.

1. Attentiveness
2. Kindness
3. Gentleness
4. Softness

Question Number : 56 Question Id : 70959728952 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____is the ability to state positively and constructively your rights or needs without violating the rights of others.

1. Openness
2. Assertiveness
3. Benevolentness
4. Solicitousness

Question Number : 57 Question Id : 70959728953 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ is not a leadership trait

1. High energy
2. Intelligence
3. Flexibility
4. Personality

Question Number : 58 Question Id : 70959728954 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

In addition to physical exercise, _____ help us get emotional stability.

1. Yoga and meditation
2. Physio therapy
3. Medicinal treatment
4. Remedial therapy

Question Number : 59 Question Id : 70959728955 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ means 'being concerned excessively or exclusively with oneself'

1. Assertiveness
2. Positivity
3. Openness
4. Selfishness

Question Number : 60 Question Id : 70959728956 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Problem becomes more difficult_____

1. When there are several solutions
2. When there is no obvious solution
3. When there is only one solution
4. When solution is too lengthy

Question Number : 61 Question Id : 70959728957 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ is the cause of friction in the interpersonal relationship.

1. Close friendship
2. Correspondence bias
3. Self-serving bias
4. Conflicting attitude

Question Number : 62 Question Id : 70959728958 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ cause includes persons' traits, intentions or motives.

1. Internal
2. External
3. Hidden
4. Unseen

Question Number : 63 Question Id : 70959728959 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____is the process through which we notice, store, and remember certain information and later use it as social information while judging other person.

1. Correspondence bias
2. Conflicting attitude
3. Attribution
4. Social cognition

Question Number : 64 Question Id : 70959728960 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical
Correct Marks : 1 Wrong Marks : 0

Cognitive dissonance means _____ conflict.

1. Mental
2. Emotional
3. Social
4. Physical

Question Number : 65 Question Id : 70959728961 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical
Correct Marks : 1 Wrong Marks : 0

Our _____ always tells us what is right thing to do

1. Senses
2. Conscience
3. Friend
4. Guru

Question Number : 66 Question Id : 70959728962 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical
Correct Marks : 1 Wrong Marks : 0

Which of the following is true at the workplace_____

1. Chivalry is very important
2. Men and women are equal
3. Men and women do not shake hands
4. Men must always stand up when women leave

Question Number : 67 Question Id : 70959728963 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical
Correct Marks : 1 Wrong Marks : 0

For gentlemen _____ are recommended as office wear

1. Full sleeved shirts in solid colours
2. Folded sleeves
3. Bright gaudy colours
4. White socks

Question Number : 68 Question Id : 70959728964 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

In business e-mails, salutation should be_____

1. Casual
2. Colloquial
3. Avoided
4. Formal

Question Number : 69 Question Id : 70959728965 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

If you are likely to receive personal urgent calls because of a situation at home like someone not keeping well, better to _____.

1. Keep your phone switched off the whole day
2. Keep your boss informed in advance
3. Stay home
4. Keep your receptionist informed in advance

Question Number : 70 Question Id : 70959728966 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

If asked a question to which he does not know the answer, the speaker should_____

1. Confuse the questioner
2. Ask a counter question
3. Say that time is up
4. Say he does not know

Question Number : 71 Question Id : 70959728967 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____, and not artistry, is the key to designing good supporting materials for a presentation

1. Effects
2. Colours
3. Clarity
4. Brightness

Question Number : 72 Question Id : 70959728968 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

While delivering a talk, one should_____

1. Carry the full script
2. Not carry anything
3. Carry a delivery outline or cue card
4. Have a watch on his wrist

Question Number : 73 Question Id : 70959728969 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

The _____ component of attitude is powerful and difficult to control.

1. Behavioral
2. Cognitive
3. Affective
4. Descriptive

Question Number : 74 Question Id : 70959728970 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Complete the popular quote "Your _____, not your aptitude, determines your Altitude".

1. Personality
2. Attitude
3. Level of motivation
4. Beliefs

Question Number : 75 Question Id : 70959728971 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ does not represent attitude

1. Cognitive component
2. Affective component
3. Behavioral component
4. Chemical component

Question Number : 76 Question Id : 70959728972 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Attitudes are_____

1. Hereditary
2. Instantaneous
3. Formed over the years
4. Carried forward from previous birth

Question Number : 77 Question Id : 70959728973 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Individuals who have a positive attitude will_____

1. Pay attention to the bad in people
2. Pay attention to the good in people
3. Consider failure a hurdle
4. Not move forward in life

Question Number : 78 Question Id : 70959728974 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

One can become more optimistic by_____

1. Challenging Negativity
2. Playing outdoor games
3. Developing a certain habit
4. Going for outing

Question Number : 79 Question Id : 70959728975 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

The 3 V's of communication, are verbal, vocal and _____

1. Visual
2. Vocational
3. Vital
4. Viral

Question Number : 80 Question Id : 70959728976 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ is not a trait of positive people

1. Confidence
2. Sincerity
3. Optimism
4. Pessimism

Question Number : 81 Question Id : 70959728977 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Standing with hands placed on the hips can be a sign of _____

1. Timidity
2. Submission
3. Aggression
4. Curiosity

Question Number : 82 Question Id : 70959728978 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

If you are speaking and someone is tapping feet and drumming fingers, you should _____

1. Tick off the person
2. Walk out of the presentation
3. Involve the person in the conversation
4. Do nothing

Question Number : 83 Question Id : 70959728979 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

It is observed that many politicians and salesmen use a_____

1. Two handed hand shake
2. Palm Downward Handshake
3. Crushing handshake
4. Fingertip handshake

Question Number : 84 Question Id : 70959728980 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____type of Handshake is also known as a dominator

1. Palm Downward
2. Two handed Hand shake
3. Cold sweaty handshake
4. The crushing handshake

Question Number : 85 Question Id : 70959728981 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

If you don't manage your time, then you will be_____

1. inefficient
2. insufficient
3. incongruent
4. insecure

Question Number : 86 Question Id : 70959728982 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ are least attractive of tasks because they require a lot of effort but yield a comparably low return.

1. Major Projects
2. Major Projects
3. Fill Ins
4. Thankless Tasks

Question Number : 87 Question Id : 70959728983 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Time horizon consists of Past, Present and _____ .

1. Future
2. Annulment
3. Annual
4. Directive

Question Number : 88 Question Id : 70959728984 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ is a precious resource.

1. People
2. Time
3. Books
4. Computers

Question Number : 89 Question Id : 70959728985 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

In SMART Goals, M stands for ___?

1. Money
2. Monthly
3. Measurable
4. Motivation

Question Number : 90 Question Id : 70959728986 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

The process of setting _____involves planning.

1. Motivation
2. Career
3. Promotion
4. Priorities

Question Number : 91 Question Id : 70959728987 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

The idea of using four quadrants to determine the priority of a task was introduced by American keynote speaker _____ .

1. Stephen Covey
2. Peter Drucker
3. John Hopkins
4. James Raphel

Question Number : 92 Question Id : 70959728988 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

The Quadrant of Necessities is _____ .

1. Quadrant-II
2. Quadrant-I
3. Quadrant-III
4. Quadrant-IV

Question Number : 93 Question Id : 70959728989 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Situations and circumstances affecting our body can be experienced as _____ stressors.

1. Social
2. Physical
3. Ethical
4. Physiological

Question Number : 94 Question Id : 70959728990 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Positive Stress _____ us.

1. Demotivates
2. Nullifies
3. Motivates
4. Finishes

Question Number : 95 Question Id : 70959728991 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Most of stress is due to poor time management and _____of work.

1. Procrastination
2. Effective planning
3. Correct execution
4. Wrong deeds

Question Number : 96 Question Id : 70959728992 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____are the internal set of rules that we create for ourselves. They outline what behaviors we will and won't accept.

1. Makers
2. Boundaries
3. Targets
4. Processes

Question Number : 97 Question Id : 70959728993 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____is the term used to describe positive stress.

1. Distress
2. Eustress
3. Restress
4. Unstress

Question Number : 98 Question Id : 70959728994 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Time Management makes us ____.

1. Redundant
2. Slow
3. Deceptive
4. Effective

Question Number : 99 Question Id : 70959728995 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

_____ means creating groups of stimuli from the selected and organized data.

1. Perceptual grouping
2. Perceptual selectivity
3. Perceptual defense
4. Perceptual grouping

Question Number : 100 Question Id : 70959728996 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 1 Wrong Marks : 0

Etiquette includes the socially acceptable rules of behavior that we learn at home, school and other social places. Thus etiquette is a _____

1. Message
2. Object
3. Restriction
4. Protocol