BANKING AND RETAIL MANAGEMENT
2ND YEAR PAPER – I
BANKING AND INSURANCE - II (THEORY)
MODEL QUESTION PAPER

Time: 3Hrs **Max Marks: 50**

SECTION - A

Answer **All** the Questions Each Question Carries **Two** Marks. 10×2=20

1. What is Money Market?
2. What is PMJDY a/c?
3. What is meant by Term Loan?
4. What is MUDRA Loan?
5. What is Revolving Fund?
6. What is Clearing House?
7. Expand EFT, ECS, RTGS, IMPS?
8. What is Intra Bank Transfer?
9. Write any two services of Insurance Agencies?
10. What is Surrender Value?

SECTION – B

Answer any **Five** of the following. Each Question Carries **Six** Marks. 5×6=30

11. Write the structure of Indian Money Market?
12. Write about various types of Bank Deposits?
13. What are the considerations taken by bank for granting loans?
14. What are the duties and responsibilities of Business Facilitator?
15. Write about Cheques Clearing Process?
16. What are the features of Debit Card?
17. What is the need of Insurance Agent to the Public?
18. What is the procedure for issuing of Life Insurance Policy?

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BANKING AND RETAIL MANAGEMENT

2ND YEAR PAPER – II

BUSINESS ACCOUNTANCY -II (THEORY)

MODEL QUESTION PAPER

Time: 3Hrs **Max Marks: 50**

SECTION - A

Answer All the Questions Each Question Carries Two Marks 10×2=20

1. What is Non – Trading Concerns?
2. What is Revenue Expenditure?
3. What is Hire Purchase System?
4. What is Statutory Reserve?
5. What is Depreciation?
6. Write the Principles of Annual Depreciation, Rate of Depreciation?
7. What is Joint Venture?
8. What is Goodwill?
9. What is Company?
10. Who is Share Capital?

SECTION - B

Answer any Five of the following. Each Question Carries Six Marks. 5×6=30

11. What is the difference between Receipts and Payments a/c and Income and Expenditure a/c?
12. Calculate Interest in Each Installment from the following:
    i) Cash Price Rs. 9000.
    ii) Down Payment Rs. 3000.
    iii) Three Installments (each Installment Rs. 3000 each).
13. Write the Proforma of Balance Sheet as per Bank Regulation Act.

14. Mr. Ravi purchased a machine for Rs.68,000 on 1st January 2017. The residual value after 10 years is Rs. 8,000. Calculate depreciation chargeable under equal installment method at the end of 31st December of every year. Prepare machinery account for 3 years.

15. Write the differences between Joint Venture and Consignment?

16. A and B are carrying on business in a partnership, sharing profit & Losses in the ratio of 2:3. Their Balance sheet as at 31-3-2019 was as under.

Balance Sheet

Liabilities	₹	Assets	₹
Sundry Creditors	50,000	Cash in hand	30,000
Capital Accounts:		Cash at Bank	20,000
A	2,80,000	Sundry Debtors	1,00,000
B	4,20,000	Stock	2,00,000
		Furniture	50,000
		Buildings	3,50,000
	7,50,000		7,50,000

On thatdate they admit 'C' in to partnership and given him 1/4th share in the future profit on the following terms:

(a) 'C' is to bring in Rs.3,00,000 as his Capital and Rs.1,00,000 as good will, which sum is to remain in the business.
(b) Stock and Furniture are to be reduced in value by 10%
(c) Buildings are to be appreciated by Rs. 50,000
(d) 5% provision to be created on sundry Debtors for doubtful debts.
Prepare Revaluation Account.

17. Anitha Limited issued 30,000 equity shares of Rs. 100 each payable at Rs. 30 on application, Rs. 50 on allotment and Rs. 20 on 1st and final call. All money was duly received. Record these transactions in the journal of the company.

18. What are the Features of Tally?

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MODEL QUESTION PAPER

RETAIL MANAGEMENT

THEORY QUESTION PAPER

IInd YEAR

PAPER –III: RETAIL MANAGEMENT (THEORY)

Time: 3 hours **Marks :50**

SECTION –A

Note: - i) answer all questions **10X2=20**

ii) Each question carries two marks

1. Define retailing
2. Define Mall
3. What is ABC Analysis?
4. Define SCM
5. What is Telemarketing?
6. Define event management
7. What is customer grievance?
8. What is sales presentation?
9. What is means by objection?
10. Who is insurance agent?

Section –B

Note i) answer any five question **5X6=30**

ii) Each question carries six marks

11. Write the functions of retailer?
12. What are the Objectives of Inventory Management?
13. Explain the elements of supply chain management?
14. Explain the 7C's in E-Marketing?
15. List out the principles of event management.
16. Write the steps in CRM?
17. Explain the steps in sales presentation?
18. Explain the responsibilities of a customer service salesman?

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